



ONBOARDING NURSES FASTER TO DELIVER BETTER CARE.

A tale of a leading healthcare provider in Pennsylvania seeking staffing solution expedite nurse hiring process, temporary labor cost and enhance patient satisfaction ratio.



The Objective

Everyone has the right to quality care. But it's a complex challenge for some healthcare providers mainly due to staff shortage. Through our premier healthcare staffing services, Infojini is making a difference by helping nursing homes, hospitals and care facilities across the United States provide highest quality health services to the citizens, faster.

The Challenges

Our client provides myriad healthcare services, namely major surgeries, healing therapies, emergency treatment, home health, diagnosis and health & wellness programs etc. Recruitment and retention are their biggest challenges. The shortage of nurses (majorly) in their facility has degraded the overall quality of care provided, which caused increase in overall cost and number of dissatisfied patients.

To overcome this shortage, our client has employed local travel nurses, typically on a contract of 2-3 months. While this solution helped them deal with the shortage temporarily, it did not look like a practical solution to a permanent issue. This is because a huge time and cost was involved in hiring and training these temporary workers - combined with the high attrition rate. As per their recruitment report, in July 2016 they experienced a turnover rate of 22.25%. Hence, the client started seeking permanent solution to deal with the nurse shortage crisis in Pennsylvania.

The Solutions

By the end of 2016, they approached Infojini (us) and explained us the issue faced by their facility. We had few calls and meetings with the client to understand their exact requirements and recruit the right resource - keeping in mind both their needs and candidate's aspirations & ambitions to ensure both come out as a great pair and save time and money.

To begin, the client and we sketched an action plan to spot the right candidate that fits well into the facility's culture. Using our rigorous and comprehensive recruiting process, we placed 37 nurses in 2 months at the hospital who were hired on a two year contract. Because we provide comprehensive healthcare staffing solutions to hospitals - starting from profile shortlisting, interviewing, background checks, offer release, cultural training and post recruitment services - the time investment required from our client's team for the hiring process was negligible.



The Results

After partnering with us to get qualified and professional nurses, our client has experienced both qualitative and quantitative benefits. The hospital's overall attrition rate dropped from 22.25% (2016) to 9.20% (2017). Also, the overall time and cost-per-hire has reduced significantly. After partnering with us the client has experienced 43% reduction in overall cost, which was significantly high earlier. The result is significant savings. Although, our client has not disclosed the exact number saved on hiring and retention of nurses by working with us, they did mention that the returns due to our partnership was 'notable.'

About Infojini,

One of the top healthcare staffing agencies, Infojini, since its inception has helped a national client base of hospitals, healthcare institutions and healthcare brands overcome their toughest talent acquisition challenges. We recruit for some of the 'hard-to-fill' or niche clinical positions in the country.

- ✓ Over 97% Project Completion Rate
- ✓ Less than 2% Attrition Rate
- ✓ Huge database of 180000+ pre-qualified candidates
- ✓ Domain-and skill-specific recruiting
- ✓ SME screening process to ensure 100% quality

Find out how we can help you meet your healthcare staffing needs.

[CONTACT INFOJINI](#)